Thomas R. Slome Hearing Date and Time: February 14, 2019 at 10:00 a.m. Michael Kwiatkowski
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UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

er 11
o. 18-23538 (RDD
y Administered)

DECLARATION OF Marrissa Hinton IN SUPPORT MOTION OF CERTAIN UTILITY COMPANIES TO DETERMINE ADEQUATE ASSURANCE OF PAYMENT PURSUANT TO SECTION 366(c) OF THE BANKRUPTCY CODE [Docket No. 1395]

- I, Marrissa Hinton, declare as follows:
- 1. I am Supervisor for The East Ohio Gas Company, d/b/a Dominion Energy Ohio ("DEO") and have been in that position for 11 years and with DEO for 14 years. In my current

position with DEO, I assist in the credit and bankruptcy operations.

- 2. Except as otherwise stated, all facts contained within this Declaration are based upon personal knowledge, my review of DEO's business documents, correspondence and relevant documents, or my opinion based upon my experience concerning the operations of DEO. If called upon to testify, I would testify to the facts set forth in this Declaration.
- 3. On behalf of DEO, I submit this Declaration in support of the *Motion of Certain Utility Companies To Determine Adequate Assurance of Future Payment Motion* (the "Motion")

 [Docket No. 1395]
- 4. In making this Declaration, I am familiar with the contents of the Motion (Docket No. 1395), Motion of Debtors Requesting Entry of an Order (I) Approving Debtors' Proposed Form of Adequate Assurance of Payment To Utility Providers, (II) Establishing Procedures For Determining Adequate Assurance of Payment For Future Utility Services, and (III) Prohibiting Utility Providers From Altering, Refusing, or Discontinuing Utility Service (the "Utility Motion") (Docket No. 196) (the "Utility Order") and the Order (I) Approving Debtors' Proposed Form of Adequate Assurance of Payment To Utility Providers, (II) Establishing Procedures For Determining Adequate Assurance of Payment For Future Utility Services, and (III) Prohibiting Utility Providers From Altering, Refusing, or Discontinuing Utility Service [Docket No. 461] (the "Utility Order").
- 5. It is part of my job responsibility with DEO to: (A) review customer accounts with DEO; (B) address credit issues with DEO's customers; and (C) address issues concerning customers that file for bankruptcy protection, including requests for adequate assurance of payment.

6. DEO's relationship with the Debtors is governed by tariffs (the "DEO Tariffs") that are on file with the Public Utility Commission of Ohio and can be obtained at:

http://www.puco.ohio.gov/apps/directorylister/index.cfm?path=Natural%20Gas%5CEast%20Ohio%20Gas%20Company%20dba%20Dominion%20East%20Ohio%5C&filearea=2

- 7. The DEO Tariffs establish: (a) the amount of security that DEO is entitled to seek from its customers under applicable state law; (b) that DEO must bill the Debtors monthly; and (c) the billing and payment terms for all of DEO's customers. Specifically, under the billing cycle established by the DEO Tariffs, a customer receives approximately one month of utility goods and/or services before DEO issues a bill for such charges, which is due on presentation. If payment is not made within 17 days of the invoice date, a late payment charge at the rate of 1.5 percent per monthly billing period is applied to the account. Service may be terminated upon a customer's failure to pay a bill for utility service within 30 days from the date payment is due, but not until DEO has provided the customer with an additional 10 day notice to cure the payment default. Accordingly, a customer's account will not be terminated for non-payment of bills until at least 30 days after the service is provided.
- 8. As of the Petition Date, the Debtors owed DEO \$22,686 for billed and unbilled charges.
- 9. DEO provided the Debtors with utility goods and services prior to the Petition Date and continues to provide post-petition utility goods and services to the Debtors at the Debtors' accounts that are listed on the chart attached to this Declaration as **Exhibit "A."**
 - 10. Pursuant to the DEO Tariffs, DEO is entitled to seek adequate assurance of payment

from the Debtors in the form of a two-month cash deposit in the amount of \$49,387, which is the amount DEO is seeking from the Debtors in these cases for the 14 post-petition accounts that the Debtors have with DEO.

- 11. DEO is seeking a two-month deposit in this case because: (1) of the exposure created by its billing cycle.
- 12. For its non-bankrupt customers, DEO accepts security in the form of cash deposits, letters of credit or surety bonds, which are all forms of security maintained by DEO.
- 13. Although DEO does not want its post-petition security to be in the form of money maintained in the Adequate Assurance Account, if the Court were to hold that the security provided to DEO is to be in that form, DEO would ask that the Utility Order be amended to include the following additional provisions to ensure that the money held in the Adequate Assurance Account is sufficient in amount and would be available for payment of unpaid post-petition bills:
- A. The amount for DEO be increased to \$49,387, which is two times the average monthly bills for the 14 active accounts that the Debtors still have with DEO
- B. The portion of the Adequate Assurance Deposit attributable to each Utility Provider shall be returned to the Debtors after the Debtors' payment in full of all post-petition obligations due and owing to the applicable Utility Provider, which the Debtors shall confirm in writing with the applicable Utility Provider.
- C. The Debtors agree to pay all postpetition charges of the Utility Providers by the applicable due date of the invoice, which is a due date established in accordance with applicable state laws, regulations and/or tariffs.

- D. If the Debtors fail to pay a utility bill when due (including the passage of any cure period), the relevant Utility Provider shall provide notice of such default to the Debtors, and if within five (5) business days of such notice, the bill is not paid, the Utility Provider may file an application with the Court certifying that payment has not been made and requesting the amount due up to an aggregate maximum equal to the Adequate Assurance Deposit allocable to such Utility Provider.
- E. Notwithstanding anything in the Motion, the Order or (i) the orders approving the Debtors' use of cash collateral and/or post-petition debtor-in-possession financing facilities (collectively, the "DIP Orders"); (ii) the other documentation governing the Debtors' use of cash collateral and post-petition financing facilities; and (iii) the Approved Budget (as defined in the DIP Orders) to the contrary, there shall be no liens on the amounts in the Adequate Assurance Account for the Utility Providers that are higher in priority to the Utility Providers' rights and interests in the amounts contained and allocated in the Adequate Assurance Account for the Utility Providers. Moreover, the amounts contained in the Adequate Assurance Account shall remain available to the Utility Providers for the payment of post-petition charges even if the Debtors cases are converted to cases under Chapter 7 of the Bankruptcy Code.

I declare under penalty of perjury pursuant to 28 U.S.C. § 1746 that the foregoing is true and correct to the best of my knowledge, information, and belief.

Executed this 1st day of February 2019, at Akron, Summit, Ohio

Marricca Hinton

EXHIBIT A Sears - Case 18-23538 2 month Filed 10/15/2018 S.NY District Pre-**Post-Petition** SERVICE ADDRESS Petition Post-Petition Acct# **Deposit Amount** Balance \$1,788.00 26662 Brookpark Rd Ext, N Olmsted XXXXXXXXX9432 0.00 \$242.00 35101 Euclid Ave, Willoughby 31.97 XXXXXXXXXX330 \$520.00 4620 Hinckley Industrial Pkwy, Cleveland XXXXXXXXXX8585 0.00 \$242.00 35101 Euclid Ave, Willoughby 31.97 XXXXXXXXX9893 5555 Youngstown Warren Rd, Niles 82.66 \$1,502.00 XXXXXXXXXX7723 35101 Euclid Ave, Willoughby 31.97 XXXXXXXXX9249 \$175.00 \$4,469.00 **SEARS Total** Kmart -Case 18-23538 Filed 10/15/2018 S.NY District \$454.00 7705 Broadview Rd, Seven Hills 38.72 XXXXXXXX3338 \$2,552.00 7701 Broadview Rd, Seven Hills 89.90 XXXXXXXXX3821 502 Pike St, Marietta 46.13 \$440.00 XXXXXXXXXX4065 555 South Ave, Tallmadge 68.44 XXXXXXXXX4384 \$1,668.00 \$1,242.00 1481 N Main St, Canton 122.76 XXXXXXXXX4720 XXXXXXXXX4219 \$938.00 241 Wooster Rd N, Barberton 72.43 \$1,192.00 9059 State Route 14, Streetsboro XXXXXXXXX4524 85.85 \$36,432.00 XXXXXXXXX5614 541 Perkins Jones Rd NE, Warren 130.4 \$44,918.00 **KMART Total**

TOTAL 2 MONTH DEPOSITS

\$49,387.00